

ABCD

Constructing Connections



**KERN LINCC**  
CONNECTING CHILD CARE + ECONOMIC DEVELOPMENT

## SCOPE OF SERVICES FOR CHILD CARE FACILITY DEVELOPMENT & FINANCING

Kern LINCC works with child care providers, developers, local governments, and other community stakeholders to facilitate the development of new child care facilities. In collaboration with other professionals, LINCC leverages resources to offer these services:

### PRE-PLANNING PHASE

- Orientation to the 20 Step timeline for child care facilities development and financing.

### PLANNING PHASE

- Market research support to determine child care supply and demand in targeted area.
- Feasibility analysis, financial projections and business plan drafts.
- Tips for Dept. of Social Services Title 22 and Title 5 requirements and compliance.
- Assistance in obtaining pre-development funding if indicated.

### PRE-DEVELOPMENT PHASE

- Assistance in evaluating, choosing and controlling a site.
- Referrals to:
  - Experienced center directors (consultants and/or operators)
  - Architects & contractors with child care facility experience in maximizing space ratios
  - Lenders & grantors for sources and uses of funds

### DEVELOPMENT PHASE

- Review licensing application prior to submission

### START UP

- Marketing & Media Tips for enrollment that ensures positive cash flow
- Parent referrals from Community Connection for Child Care
- Ongoing training in child development and business skills to ensure quality care
- Network with other center directors and operators